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**Clarity First How  
Smart Leaders And  
Organizations  
Achieve Outstanding**

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# **Performance By Karen Martin**

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martin diagnoses a ubiquitous  
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clarity and outlines specific  
actions to dramatically improve  
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by martin the answer is clarity first

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a practical and powerful approach to operating a business in a way that eliminates the ambiguity and confusion that reduces productivity harms the customer experience and gets in the way of

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an organization's success'

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lean management expert karen martin diagnoses a ubiquitous business management and leadership problem the lack of clarity and outlines specific actions to dramatically improve

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anizational performance through  
her global consulting projects  
keynote speeches and work with  
thousands of leaders karen has  
seen first hand'

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## **and organizations achieve**

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outstanding performance is a well

written in depth look at the

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importance of achieving clarity in  
organizations in a nutshell martin  
says clarity affects how leaders  
lead how managers manage and  
how frontline team members do  
the work'

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feedback karen martin received  
in the wake of her first book the**

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**outstanding organization made one thing perfectly clear the importance of clarity it was one of four fundamental behaviors and conditions the others were focus discipline and**

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**engagement she believes are  
absent in most organizations"best  
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**leaders and organizations  
achieve outstanding  
performance by karen martin  
about the book ambiguity is the  
corporate default state a  
condition so pervasive that**

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**tolerance for ambiguity has been  
a cliché of corporate job  
postings a must have character  
trait for candidates'**

***'clarity first how smart leaders  
and organizations achieve***

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*May 22nd, 2020 - award winning  
business performance  
improvement and lean  
management expert karen martin  
diagnoses a ubiquitous business  
management and leadership*

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*problem the lack of clarity and outlines specific actions to dramatically improve organizational performance through her global consulting projects keynote speeches and work with*

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*thousands of leaders karen has  
seen first hand how a pervasive'*

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*clarity to be a more direct  
purposeful and successful leader  
eliminating ambiguity is the first  
step for leaders and organizations to  
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to gain the clarity needed to make*

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*better decisions lead more effectively and boost organizational performance'*

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ambiguity is the first step for  
leaders and organizations to achieve  
strategic goals learn how to gain  
the clarity needed to make better  
decisions lead more effectively  
and boost organizational

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performance when it es to leading  
an outstanding anization every  
great leader needs clarity first'

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outstanding performance by karen  
martin more than a moment it  
took me forty years on earth to  
reach this sure conclusion there is

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no heaven but clarity no hell  
except confusion"**clarity first**  
**how smart leaders and**  
**organizations achieve**

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personal clarity to be a more

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direct purposeful and successful  
leader eliminating ambiguity is the  
first step for leaders and  
organizations to achieve strategic  
goals learn how to gain the clarity  
needed to make better decisions

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lead more effectively and boost  
organizational performance'

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